



A. Circle the industries that you intend to engage

- Liberal Arts College
- Large University
- Think Tanks
- Consulting
- Research Institutions
- Academic Associations
- Primary Education
- Church
- Health Centers
- Community Associations
- Social Service Providers
- Non-Profits
- NGO's
- Foundations
- Agencies (EPA, NIH, NSF, NEA, etc.)
- Law and Judicial
- Governmental departments
- Military
- Enforcement (Police, FBI)
- Intelligence (CIA, NSA)
- Commerce & Treasury
- State & Local Government
- Political Staff
- Aerospace
- Agriculture
- Automotive / Transp.
- Business Services
- Chemicals
- Computer Elec / Hardware
- Software / Internet
- Construction
- Consumer Goods
- Consulting
- Education
- Energy / Oil / Minerals
- Entertainment (& Sports)
- Finance
- Healthcare
- Healthcare Products / Pharmaceuticals
- Hotel / Hospitality
- Import / Export
- Law
- Natural Resources Mgmt
- Publishing & Media
- Public Accounting
- Real Estate
- Retail
- Telecommunications
- Transportation
- Utilities

B. Identify your home, collaborators, and sponsor

H. Sector Home

Where will you be based out of? Doing what activity?

1. Primary Collaborator

Who will you spend most of your time with?

2. Initial Sponsor

Who do you need to convince first to support your efforts?

3. Secondary Sponsor

Who do you plan to engage next?

4. Tertiary Sponsor

Who do you plan to engage after that?